CITY OF MOUNT VERNON, NEW YORK
DEPARTMENT of PUBLIC WORKS

SHAWYN PATTERSON-HOWARD
Mayor

City Hall
One Roosevelt Square – Room 108
Mount Vernon, NY, 10550
(914) 665-2300 – Fax: (914) 665-2476

DAMANI L. BUSH
Commissioner
JOHN NUCULOVIC
Deputy Commissioner
RYAN ULRICH
Deputy Commissioner

September 15, 2025

Honorable City Council
The City of Mount Vernon
Mount Vernon, New York
(*Through the Office of the Mayor*)

Re: Bid Acceptance – County Excavating LLC. "Various Public Works / Construction Equipment Rentals"

Dear Board Members,

The Department of Public Works ("DPW") respectfully requests authorization to enter a two (2) year agreement, with an additional one (1) year option, with County Excavating, LLC for Various Public Works / Construction Equipment Rentals, pursuant to the competitive bid opening held August 19, 2025.

Background & Procurement
DPW publicly advertised and received sealed bids for the above-referenced requirements. Three (3) firms submitted complete bid packages:

1. Zonzini Pipeline Inc.
2. Fred A. Cook, Jr., Inc.
3. County Excavating, LLC

The Bid Matrix and the County Excavating, LLC bid submittal are attached for the Council's review. DPW evaluated each submission for responsiveness (completeness, required forms, acknowledgements) and responsibility (ability, capacity, references, compliance with prevailing wage and insurance requirements), and compared line-item pricing across the equipment list (e.g., excavators, dump trucks of multiple capacities, front-end loaders, and dozers) for weekday, evening, weekend, and holiday rates.

Findings

- County Excavating LLC submitted a responsive bid and is deemed a responsible vendor able to meet the City's operational needs.
- Based on the attached bid matrix, County Excavating, LLC provides the most cost-effective pricing profile to the City across the key, high utilization equipment categories.

Request

DPW respectfully requests that the City Council adopt a resolution to:

1. Award the contract for Various Public Works / Construction Equipment Rentals to County Excavating, LLC as the lowest responsive, responsible bidder consistent with the evaluated bid matrix.
2. Authorize the Mayor to execute a two (2) year agreement with one (1) additional one-year renewal option, exercisable at the City's sole discretion under the same terms and conditions, subject to Corporation Counsel approval as to form.
3. Authorize encumbrances and payments against this contract from approved Operating and/or Capital fund lines, not to exceed budgeted appropriations for each fiscal year.
4. Clarify the award is non-exclusive, permitting the City to utilize other contracts, intermunicipal agreements, or emergency procurements when in the City's best interest.

This agreement will ensure DPW can mobilize the right equipment at fair, competitive unit rates to deliver critical services, respond to emergencies, and support capital projects without delay.

Thank you for your consideration. I am available to answer any questions and to provide any additional documentation the Council may require.

Respectfully,

Damani L. Bush
Commissioner of Public Works
DB/db
CC: Engineering Bureau
Comptroller's Office
County Excavating, LLC.
Contract File

Attachments:

A. Bid Matrix — Various Public Works / Construction Equipment Rentals (Bid Opening: August 19, 2025)
B. County Excavating, LLC — Bid Submittal and Forms