

SPECTRUM ALL IN SERVICE PROPOSAL FOR



These prices will remain in effect throughout the initial Order Term, subject to the following contingencies:

- ▶ final engineering, design and site visits; and
- ▶ complete Terms & Conditions as provided in our service contract

Spectrum Renewal and Upgrade Based on 36 Month Term

LOCATION	SERVICE	MONTHLY COST
		Renewing Circuit with DDoS Protection Included
1 Roosevelt Sq	Renewing Dedicated Fiber Internet and Static IP block with DDoS Protection on the Circuit	1G 36 Month Term \$1490
	Current Managed Network Edge Deployment with 2 additional 8 Port PoE for the Connection to Client Provided LAN	\$1498
2 Roosevelt Sq	Renewing Dedicated Fiber Internet and Static IP block with DDoS Protection on the Circuit	1G \$1490
	Current Managed Network Edge MX Device with 2 additional 8 Port PoE for the Connection to Client Provided LAN	\$540

250 S 6th Ave	Renewing Dedicated Fiber Internet and Static IP block with DDoS Protection on the Circuit	500M	\$1035
	Current Managed Network Edge Deployment		\$1094
470 E Lincoln Ave	Renewing Dedicated Fiber Internet and Static IP block with DDoS Protection on the Circuit	1G	\$1490
	Current Managed Network Edge Deployment		\$540
50 W 3 rd St	Renewing Dedicated Fiber Internet and Static IP block with DDoS Protection on the Circuit	1G	\$1490
	Current Managed Network Edge Deployment		\$918
			All-In Renewal: \$11,780
Current Monthly: \$14,980			*Waiving our implementation fee for the DDoS Protection and installation fees for the needed, additional switches

100M Enterprise Internet coax connection with Static IP and DDoS Protection as a secondary transport at each location for failover/redundancy would be an additional \$170 per location, as discussed on the call. This would make the renewal equal \$12,630 – still a cost savings for the city.

As well we received approval to provide \$3080 off on your first two months after processing this renewal, total credit \$6160 towards the bill.



For our SLED Vertical

Many of our clients have seen additional cost savings from their cyber liability insurance premiums with the added layer of security provided with DDoS Protection on their network. Check with your cyber liability insurance provider on possible additional savings.