



MOUNT VERNON POLICE DEPT
DEPARTMENT OF PUBLIC SAFETY
ROOSEVELT SQUARE - MOUNT VERNON, NY 10550

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GREGORY ADDISON
DEPUTY CHIEF

October 29, 2025

Honorable Members of the City Council
(Through the office of the Mayor)
City of Mount Vernon
1 Roosevelt Square
Mount Vernon, NY 10550

RE: Request for Approval to award a contract for a Red-Light Violation Photo Enforcement and Monitoring System (RFP 2025-RFP-RLC-CMV)

Honorable Councilmembers,

The Department of Public Safety respectfully requests that the City Council adopt an ordinance authorizing the City of Mount Vernon to award the contract for RFP 2025-RFP-RLC-CMV to **Jenoptik**. The purpose of this RFP was to secure a qualified vendor to install and maintain a **red-light violation photo enforcement and monitoring system**. Approval of this ordinance will allow the City to enter into an agreement with the selected vendor to provide these services.

Request for Proposal (RFP) Overview:

1. Purpose of the RFP: The City of Mount Vernon sought proposals for the design, implementation, installation, maintenance, and operation of a turnkey traffic-control signal photo violation-monitoring system. The system had to be able to detect and record red light violations and support services to process citations.
2. RFP Publication Date: April 1, 2025
3. Proposal Evaluation: A committee of Members of Public Safety evaluated the sole proposal submitted to the City of Mount Vernon for cost-effectiveness, technical capability, vendor reputation and reliability.
4. Selected Vendor: After consideration, Jenoptik has been identified as the vendor most suitable to meet our needs.

5. Contract Summary: The contract will be a revenue sharing model, in which Jenoptik will retain 35 percent of the monthly fines collected, with the City receiving the remaining 65 percent of the monthly fines collected. There will be no 'out-of-pocket' cost to the City for the setup, maintenance and collection of fines for the Service. The contract will be for a period of 1 year, with the option to renew annually up to three additional years, subject to satisfactory performance and mutual agreement between the City and Jenoptik.
6. Deliverables by vendor: Equipment procurement, installation and maintenance
- Event capture and processing
 - Department of Motor Vehicles lookup for registered owner information
 - Citation and notice mailing
 - Collection of fines
 - Assistance with scheduled hearings
 - Evidence packets for contested violations
 - Expert witness as needed for court adjudication
 - Relocation of the cameras, as needed
7. Funding Sources: Revenue Code 2610.4 (red light camera, bus and speed camera) then A3120.504 (red light camera expense).

We believe that Jenoptik will be able to deliver in the Service requested to help keep the Citizens of Mount Vernon safe from those that violate our Vehicle and Traffic laws.

If this request meets the approval of your Honorable Body, please enact legislation granting approval.

Respectfully,

A handwritten signature in black ink, appearing to read 'Gregory Addison', written over a horizontal line.

Gregory Addison
Deputy Chief