



Pricing Proposal
Quotation #: 26646423
Created On: 9/17/2025
Valid Until: 10/10/2025

NY-City of Mount Vernon

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All Prices are in US Dollar (USD)

Product		Qty	Your Price	Total
1	VMware Cloud Foundation VMware - Part#: VCF-CLD-FND Contract Name: OGS IT Umbrella Contract Contract #: PM67310 Coverage Term: 11/1/2025 – 10/31/2026 Note: Participant ID# 36400	128	\$332.00	\$42,496.00
2	VMware vSAN 8 - For 1 Year VMware - Part#: VCF-VSAN-8 Contract Name: OGS IT Umbrella Contract Contract #: PM67310 Coverage Term: 11/1/2025 – 10/31/2026 Note: Participant ID# 36400	93	\$201.60	\$18,748.80
			Total	\$61,244.80

Additional Comments

Keep in mind, VMWare recently changed their approval process for reinstatement fees. A completed waiver form and valid business case are required in order to be considered for approval. Please make sure to send over all POs prior to you expiration date to avoid the reinstatement fee.

For any software items included on this quote for contract PM67310, the below terms will apply. If you do not agree with these terms, please let SHI know so we can reach out to VMware for a possible exception. Please note, the exception process will take time and there is no guarantee it will be approved.

Please note the following:

- 1) VMware EULA <https://docs.broadcom.com/docs/end-user-agreement-english>
- 2) VMware Does Not offer a standard return policy
- 3) Service offerings are non-refundable. For these products, orders are non-cancellable and non-returnable from point of order.
- 4) PSO Credits are only active for 1 Year

Please Note, Broadcom product lines have the following reinstatement fee policy:

- o Effective immediately, late orders will be charged a 25% reinstatement fee.
- o Every additional week late will result in an incremental 10% fee added

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

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The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.